*** BEGIN CONFIDENTIAL*** XXXXX *** END CONFIDENTIAL ***

DIRECT TESTIMONY (PUBLIC VERSION)

of

MICHAEL McNALLY

Finance Department
Financial Analysis Division
Illinois Commerce Commission

Wisconsin Energy Corporation, Integrys Energy Group, Inc., Peoples Energy, LLC, The Peoples Gas Light and Coke Company, North Shore Gas Company, ATC Management, Inc., and American Transmission Company, LLC

Joint Application for Approval of a Reorganization Pursuant to Section 7-204 of the Public Utilities Act

Docket No. 14-0496

November 26, 2014

TABLE OF CONTENTS

WITNESS IDENTIFICATION	1
SECTION 7-204(B)(4)	3
SECTION 7-204(B)(7)	8
SECTIONS 6-103 AND 9-230	12
CONCLUSION	17

WITNESS IDENTIFICATION

- 2 Q1. Please state your name and business address.
- 3 A1. My name is Michael McNally. My business address is 527 East Capitol Avenue,
- 4 Springfield, IL 62701.

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- 5 Q2. What is your current position with the Illinois Commerce Commission
- 6 ("Commission")?
- 7 A2. I am a Senior Financial Analyst in the Finance Department of the Financial
- 8 Analysis Division.
- 9 Q3. Please describe your qualifications and background.
- 10 A3. I received both a Bachelor of Arts degree in Economics and a Master of Business
- Administration degree with a concentration in Finance from the University of
- 12 Illinois at Urbana-Champaign. I earned the Chartered Financial Analyst
- designation from the organization now known as the CFA Institute in 2003. I
- have been employed by the Commission since 1999 and have previously
- testified before the Commission on a variety of financial issues.
- 16 Q4. Please state the purpose of your testimony in this proceeding.
- 17 A4. Wisconsin Energy Corporation ("WEC"), Integrys Energy Group, Inc. ("Integrys"),
- Peoples Energy, LLC ("Peoples Energy"), The Peoples Gas Light and Coke
- 19 Company ("Peoples Gas"), North Shore Gas Company ("North Shore Gas")
- 20 (together, Peoples Gas and North Shore Gas are referred to as the "Gas
- Companies"), ATC Management, Inc., and American Transmission Company,
- 22 LLC (all, collectively, the "Joint Applicants") request approval of a reorganization

23 under which the Gas Companies would become wholly-owned subsidiaries of a 24 new holding company, WEC Energy Group. 25 First, I will present my evaluation of the financial implications of the proposed 26 reorganization under Sections 7-204(b)(4) and (b)(7) of the Public Utilities Act 27 ("Act"), which states that in reviewing any proposed reorganization, the 28 Commission must find that: 29 (4) the proposed reorganization will not significantly impair the utility's 30 ability to raise necessary capital on reasonable terms or to maintain 31 a reasonable capital structure; and 32 (7) the proposed reorganization is not likely to result in any adverse 33 rate impacts on retail customers. 34 Second, I present my evaluation and recommendation regarding the Gas 35 Companies' post-merger capital structure as it relates to Sections 6-103 and 36 9-230 of the Act. Section 6-103 requires that in any reorganization of a public 37 utility, the Commission shall authorize the amount of capitalization, which shall 38 not exceed the fair value of the property involved. Section 9-230 proscribes the 39 inclusion in a utility's rates of any incremental risk or increased cost of capital 40 which is the result of a public utility's affiliation with non-utility companies. 41 Q5. Please describe the proposed reorganization. 42 A5. Pursuant to the Agreement and Plan of Merger between Integrys and WEC, 43 dated as of June 22, 2014 (the "Merger Agreement," provided as Joint Applicants

Ex. 1.1), Integrys shareholders will receive \$18.58 in cash and 1.128 shares of WEC common stock in exchange for each share of Integrys common stock. (JA Ex. 1.0, 11) Following the proposed reorganization, Peoples Gas and North Shore Gas will become wholly-owned subsidiaries of a newly formed holding company, WEC Energy Group. The transaction will be financed through the issuance of new WEC stock and \$1.5 billion in new debt at the corporate level, which is projected to produce a capital structure for WEC Energy Group of 56% debt and 44% common equity. (JA Ex. 1.0, 11-12; JA Resp. to Staff DR MGM 2.04.)

Q6. Please summarize your findings and recommendations.

A6. In my judgment, the Joint Applicants' proposal will satisfy Section 7-204(b)(4) of the Act. However, it is not clear that the proposed reorganization will satisfy Section 7-204(b)(7) of the Act. Therefore, I present several conditions to mitigate any negative effects on rate payers that may arise as a result of the proposed transaction. I also recommend a reporting requirement that would address the requirements of Sections 6-103 and 9-230 of the Act.

SECTION 7-204(b)(4)

Q7. How do Peoples Gas and North Shore Gas currently obtain equity and debt capital?

A7. Currently, the Gas Companies obtain equity capital through their parent company, Integrys. (JA Ex. 2.0 REV, 8.) Each issues its own long-term debt in the private-placement market and raises short-term debt capital through a money pool with each other and Integrys; Peoples Gas also issues commercial paper backed by a five-year, \$250 million revolving credit facility that expires in June

- 68 2017. (JA Ex. 3.0, 7-8; Integrys Energy Group, Inc. Form 10-K for the fiscal year 69 ending December 31, 2013; JA Resp. to Staff DR MGM 3.01.)
- 70 Q8. Do Peoples Gas and North Shore Gas currently have access to the capital markets on reasonable terms?
- 72 A8. Yes. Standard & Poor's ("S&P") has assigned the Gas Companies an A- issuer 73 rating. According to S&P, an obligor rated 'A' has a strong capacity to meet its 74 financial commitments, but is somewhat more susceptible to adverse 75 circumstances than higher rated entities. (Standard & Poor's, "Standard & Poor's 76 Rating Definitions," June 22, 2012.) Moody's Investors Service ("Moody's") has 77 assigned the Gas Companies an A2 issuer rating, which Moody's considers 78 upper-medium grade and subject to low credit risk. (Moody's Investors Service. 79 "Moody's Rating Symbols & Definitions," March 2007, 8.) In my opinion, a utility 80 with a sound credit profile, such as indicated by the Gas Companies' credit 81 ratings, has access to the capital markets on reasonable terms.
- 82 Q9. How would Peoples Gas and North Shore Gas obtain equity and debt 83 capital following the proposed reorganization?
- A9. The Joint Applicants state that "Peoples Gas and North Shore will continue to fund their operations and raise capital as they currently do." (JA Ex. 5.0, 11.)

86	Q10.	How is the proposed reorganization expected to affect the Gas Companies'
87		credit ratings?
88	A10.	Following the merger announcement in June 2014, S&P revised the Gas
89		Companies' credit outlook from stable to negative. Specifically, S&P, whose
90		ratings reflects a group credit profile, ¹ states:
91 92 93 94 95 96 97 98 99 100 101 102 103 104		The negative outlook on WEC, Integrys, PGL&C, and NSG reflects the potential negative effect on WEC's consolidated financial measures of the company's announced \$9.1 billion acquisition of Integrys. We expect that the incremental debt associated with this transaction will weaken WEC's financial measures. Therefore, we believe that the company's consolidated financial risk profile could fall toward the lower end of our "significant" financial risk profile category, leaving little room for underperformance relative to our forecast. A one-notch downgrade would be warranted if the adjusted funds from operations (FFO) / total debt ratio failed to improve in line with our expectations, and remained below 15% on a sustained basis.
105 106 107		or other structural barriers that restrict access by Integrys to the assets and cash flow of PGL&C and NSG, the [issuer credit ratings] on PGL&C and NSG are aligned with that of the parent.
108		(Standard & Poor's, "Research Update: Wisconsin Energy And Integrys Ratings
109		Affirmed On Announced Merger; Certain Outlooks Revised To Negative From
110		Stable," June 23, 2014.)
111		Moody's, whose ratings reflect a stand-alone credit profile, likewise affirmed its
112		A2 rating for the Gas Companies, but continued to assign them a stable outlook.
113		While Moody's notes that "the amount of holding company debt compared to

An S&P issuer credit rating reflects the influence a company's relationship with affiliates, such as a parent company, has on its stand-alone credit profile. Typically a company will be assigned the same issuer credit rating as its parent company, unless there are significant barriers limiting the rights and responsibilities of the parent and subsidiary for each other's resources and obligations.

114 Integrys's consolidated indebtedness will remain significant," it apparently does 115 not expect the transaction to have a detrimental effect on the Gas Companies' 116 stand-alone credit profiles. (Moody's Investors Service, "Rating Action: Moody's 117 changes WEC's rating outlook to negative following acquisition announcement; 118 places Integrys on review for upgrade after revealing plans to divest its retail 119 business," June 23, 2014.) 120 Does WEC have access to the capital markets on reasonable terms? 121 A11. Yes, it does. Like the Gas Companies, WEC is currently rated A- by S&P and 122 A2 by Moody's. However, unlike the Gas Companies, WEC's issuer ratings have 123 a negative rating outlook from both S&P and Moody's as a result of the proposed 124 transaction. 125 Q12. In your judgment, will the proposed reorganization significantly impair the 126 Gas Companies' ability to raise necessary long-term capital on reasonable 127 terms? 128 No. As noted above, following the proposed reorganization, the Gas Companies A12. 129 might be assigned a lower S&P long-term issuer credit rating than today, but 130 likely no lower than BBB+. In my opinion, BBB+ rated utilities, while slightly less 131 creditworthy than an A- utility, still have access to the long-term capital markets 132 on reasonable terms. As such, it is my judgment that the effect of the proposed 133 reorganization on the Gas Companies' long-term credit ratings will not 134 significantly impair their ability to raise necessary capital on reasonable terms.

Q13. How would the Gas Companies obtain short-term debt capital following the proposed reorganization?

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A13. As noted above, the Gas Companies will continue to fund their operations and raise capital as they currently do, which includes raising short-term debt through 139 a money pool with each other and Integrys as well as Peoples Gas's credit facility and commercial paper program.

Q14. How would the proposed reorganization affect Peoples Gas's commercial paper ratings?

A14. Currently, Peoples Gas's commercial paper ratings are A-2 and P-2 from S&P and Moody's, respectively. Based on my review of credit rating reports, there is no reason to expect that Peoples Gas's commercial paper ratings would be lowered following the reorganization. Although S&P has revised Peoples Gas's long-term credit outlook to negative, neither S&P nor Moody's has indicated that it expects to downgrade Peoples Gas's short-term ratings following the reorganization. Moreover, even if Peoples Gas's S&P long-term credit rating were lowered by up to two notches (i.e., from A- down to BBB), it would likely maintain its A-2 commercial paper rating, as S&P indicates that an A-2 commercial paper rating typically correlates with a long-term corporate credit rating in the A to BBB range. (Standard & Poor's, Corporate Ratings Criteria 2008, 13.) Therefore, Peoples Gas is likely to maintain its commercial paper ratings following the proposed reorganization.

S&P notes that short-term obligations rated A-2 are somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than obligations in higher rating categories; however, the obligor's capacity to meet its financial commitment on the obligation is satisfactory. (Standard & Poor's,

Corporate Ratings Criteria 2008, 12.) According to Moody's, issuers rated P-2
 have a strong ability to repay short-term debt obligations. (Moody's Investors
 Service, "Moody's Rating Symbols & Definitions," March 2007, 10.)

Q15. In your judgment, will the proposed reorganization significantly impair the Gas Companies' ability to raise necessary short-term capital on reasonable terms?

A15. No. The Joint Applicants intend to maintain the Gas Companies' means for accessing short-term debt, including their money pool with each other and Integrys; Peoples Gas's credit facility, which does not expire until June 2017; and Peoples Gas's commercial paper program. Further, it is unlikely that the proposed reorganization will harm Peoples Gas's commercial paper rating. As such, in my judgment, the effect of the proposed reorganization on the Gas Companies' short-term credit ratings will not significantly impair their ability to raise necessary capital on reasonable terms.

SECTION 7-204(b)(7)

- Q16. Please describe the requirement set forth in Section 7-204(b)(7) of the Act and how it relates to the Gas Companies' post-merger costs of capital.
- A16. Section 7-204(b)(7) states, "[i]n reviewing any proposed reorganization, the
 Commission must find that the proposed reorganization is not likely to result in
 any adverse rate impacts on retail customers." 220 ILCS 5/7-204(b)(7). Since
 the cost of capital is a component of a utility's rates, an increase in the Gas
 Companies' costs of capital could increase their rates, which would represent an
 adverse rate impact on retail customers.

183	Q17.	Are the Gas Companies' costs of capital likely to increase because of the
184		proposed reorganization?
185	A17.	I do not know if it is likely, but it is certainly possible. As a consequence of the
186		proposed reorganization, the Gas Companies' credit ratings have been assigned
187		a negative rating outlook from S&P. With regard to rating outlooks, S&P states:
188 189 190 191 192 193		A Standard & Poor's rating outlook assesses the potential direction of a long-term credit rating over the intermediate term (typically six months to two years). In determining a rating outlook, consideration is given to any changes in the economic and/or fundamental business conditions. An outlook is not necessarily a precursor of a rating change or future CreditWatch action.
194 195		Negative means that a rating may be lowered.
196		(Standard & Poor's, "Standard & Poor's Rating Definitions," June 22, 2012.) With
197		regard to this transaction, specifically, S&P states:
198 199 200 201 202 203 204 205 206 207 208 209		The negative outlook on WEC, Integrys, PGL&C, and NSG reflects the potential negative effect on WEC's consolidated financial measures of the company's announced \$9.1 billion acquisition of Integrys. We expect that the incremental debt associated with this transaction will weaken WEC's financial measures. Therefore, we believe that the company's consolidated financial risk profile could fall toward the lower end of our "significant" financial risk profile category, leaving little room for underperformance relative to our forecast. A one-notch downgrade would be warranted if the adjusted funds from operations (FFO) / total debt ratio failed to improve in line with our expectations, and remained below 15% on a sustained basis.
210 211 212 213 214		Because there are no meaningful regulatory mechanisms in Illinois or other structural barriers that restrict access by Integrys to the assets and cash flow of PGL&C and NSG, the [issuer credit ratings] on PGL&C and NSG are aligned with that of the parent.

215 (Emphasis added, Standard & Poor's, "Research Update: Wisconsin Energy And 216 Integrys Ratings Affirmed On Announced Merger; Certain Outlooks Revised To 217 Negative From Stable," June 23, 2014.) All else equal, lower credit ratings would 218 lead to higher debt costs, which in turn, would lead to higher equity costs as well. 219 since higher debt costs increase financial risk. 220 Q18. Is WEC's FFO / total debt ratio projected to fall below 15% on a sustained 221 basis? 222 A18. 223 224 225 226 227 228 229 Q19. Do you have any recommendations to mitigate any effects on Peoples Gas 230 and North Shore Gas should WEC be downgraded? 231 A19. In order to mitigate the effects of a potential credit rating downgrade of WEC, I 232 recommend the Commission apply the following conditions to any approval of the 233 proposed reorganization: 234 Require Peoples Gas and North Shore Gas to maintain separate credit 235 facilities, not accessible to nor influenced by non-utility affiliates;

- Prohibit Peoples Gas and North Shore Gas from lending to non-utility
 affiliates under Section 7-101 of the Act or Illinois Administrative Code Part
 340;
 - Prohibit Peoples Gas and North Shore Gas from guaranteeing any obligations of their non-utility affiliates;
 - Require WEC to notify the Commission before increasing its proportion of non-regulated operations and indebtedness; and
 - Require Peoples Gas and North Shore Gas to register with the U.S.
 Securities and Exchange Commission ("SEC") or to present a detailed study showing costs and savings of registration compared to remaining unregistered.²

Q20. Why are those conditions important?

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A20. The first three conditions will serve to insulate the Gas Companies from their non-utility affiliates. The proposed transaction will expose the Gas Companies to the obligations of a new corporate parent (and its subsidiaries) with a significant level of debt. Those three conditions reduce the risk that the obligations of these new non-utility affiliates would adversely affect the Gas Companies' financial health. Similarly, the fourth condition will permit the Commission to assess whether further action would be necessary to insulate the Gas Companies from

² Under the Securities Act of 1933, any offer to sell securities must either be registered with the SEC or meet an exemption under Regulation D. Securities registered with the SEC can be issued without the restrictions of the Regulation D exemptions, allowing sales of those securities to and among the general public. (www.sec.gov.)

their affiliates, should WEC Energy Group decide to increase the potential influence of non-utility affiliates or indebtedness. The fifth condition will offset any increase in the Gas Companies' costs of capital due to a ratings downgrade by increasing the liquidity of the Gas Companies' debt securities.

SECTIONS 6-103 AND 9-230

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Q21. Why is it necessary to review the capitalization that is expected for the Gas Companies following the proposed reorganization?

Section 6-103 of the Act requires that in any reorganization, the Commission shall authorize the amount of capitalization of a public utility formed by a reorganization, which shall not exceed the fair value of the property involved. 220 ILCS 5/6-103. Furthermore, in prior merger/acquisition proceedings involving Illinois utilities, the Commission has preemptively addressed concerns regarding potential violations of Section 9-230, which prohibits the Commission from reflecting in a utility's rates any incremental risk or increased cost of capital which is the result of a public utility's affiliation with non-utility companies. AGL Resources Inc. et al., Order, ICC Docket No. 11-0046, 30-31 (December 7, 2011); 220 ILCS 5/9-230. Similarly, in a recent discussion of this proceeding, as it relates to the Gas Companies' ongoing rate setting proceeding, the Commission cited the influence that WEC Energy Group's capital structure might have on the Gas Companies' financial condition and capital structures. (Tr., Bench Session, September 3, 2014, 17-22.) As noted above, WEC has chosen to fund the proposed transaction by significantly increasing its debt obligations at the corporate level, which creates higher financial leverage at the parent than at the operating companies and increases the risk to the operating companies, potentially necessitating a rate of return adjustment pursuant to Section 9-230.

While the Joint Applicants actually proffer potential <u>reductions</u> to the Gas Companies' costs of capital as a benefit of the proposed transaction, they indicate no expectations for changes in any of the components of cost of capital (i.e., capital structure and capital component costs) in the near term. (JA Ex. 1.0, 14; JA Ex. 3.0, 2; JA Resp. to Staff DR MGM 2.03) Staff believes the Companies should be required to demonstrate exactly how the proposed transaction will reduce the Gas Companies' costs of capital in this proceeding, as has been done in past such proceedings. At this stage in the proceeding, the only evidence of a change in the Gas Companies' costs of capital is from the potential reduction in their Standard & Poor's credit ratings, which would increase their costs of capital.

Q22. What effect would the proposed reorganization have on the capitalization of the Gas Companies?

As noted above, the targeted post-merger capital structures for the Gas Companies are the same as those presented in their currently-pending rate cases. (JA Resp. to Staff DR MGM 1.01.) However, following the proposed reorganization, the SEC may require fair value adjustments (also referred to as "purchase accounting" and "push down accounting" adjustments) to the Gas Companies' balance sheets. The Joint Applicants believe they meet certain requirements that would exempt the Gas Companies from those purchase accounting adjustments; however, their analysis is not yet complete and is subject to review by independent auditors and the SEC. (JA Ex. 2.0, 4-5.) Thus, only after the Gas Companies file their first post-merger financial statements with the SEC would they know whether the SEC agrees with their conclusion that push down accounting adjustments are not required. Nonetheless, should it be required, the Joint Applicants have committed to reversing those adjustments for

rate setting purposes. Specifically, Joint Applicants' witness Scott J. Lauber states:

The purchase accounting rules of the SEC generally require what is known as "push-down accounting" for business combinations, such that the separate financial statements of a subsidiary would reflect any fair value adjustments required to be made along with good will attributable to the subsidiary. The SEC rules, however, allow an exception to push down accounting if certain conditions are met. If those conditions are met, a subsidiary, such as Peoples Gas and North Shore, can elect not to reflect push-down accounting in their separate financial statements. The primary condition that permits the exception to push-down accounting for business combination requirements is if the subsidiary has significant public debt outstanding, which we currently believe to be the case with Peoples Gas and North Shore. As such, assuming all of the conditions are met, we intend to apply the exception and not reflect the impact of the acquisition on the books and financial statements of the Gas Companies.

If push-down accounting is required, the goodwill associated with the Reorganization will be recorded as an equity contribution from the parent corporation. Therefore, if that occurs, the equity ratio of the Gas Companies will be higher than they are today for book purposes. For future rate-setting procedures, Wisconsin Energy anticipates that any goodwill assets and related equity balances will be disregarded in determining the overall cost of service for Peoples Gas and North Shore. This will ensure that the push-down has no effect on the common equity ratios of the Gas Companies for ratemaking purposes.

333 (JA Ex. 2.0 REV, 4-6.)

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Q23. If there are purchase accounting adjustments to the Gas Companies' balance sheets following the proposed reorganization, would the proposed reorganization satisfy the requirement set forth in Section 6-103 of the Act?
 A23. If the Gas Companies' post-merger balance sheets reflect "push down" accounting adjustments, then the Gas Companies' capitalization would not equal

original cost and the Commission would have to determine whether the postmerger capitalization of the Gas Companies' satisfies the requirements of Section 6-103 of the Act following the proposed reorganization.

- **Q24.** If there are no purchase accounting adjustments to the Gas Companies'
 343 balance sheets following the proposed reorganization, would the proposed
 344 reorganization satisfy the requirement set forth in Section 6-103 of the Act?
 345 A24. Yes. Absent purchase accounting adjustments, the Gas Companies'
 346 capitalization would equal original cost and, consequently, would satisfy the
 347 requirements set forth in Section 6-103 of the Act.
 - Q25. How do you recommend the Joint Applicants notify the Commission of the post-merger capitalization of the Gas Companies?

- 25. I recommend the Commission require the Gas Companies to file a compliance report with a copy to the Manager of the Commission's Finance Department following the proposed reorganization that describes the Gas Companies' post-merger capital structures and identifies capital structure adjustments that result from the proposed reorganization. No further action would be required with regard to this recommendation if the Gas Companies' post-merger capital structures do not involve any push down accounting adjustments. On the other hand, if there are push down accounting adjustments to the Gas Companies' balance sheets, then the Commission should also require the Gas Companies to file a petition seeking Commission approval of the fair value studies and resulting capital structures for the Gas Companies' pursuant to Section 6-103 of the Act.
- Q26. Would the proposed reorganization satisfy the requirement set forth in Section 9-230 of the Act?

That is unlikely. The fact that S&P has assigned the Peoples Gas and North Shore Gas a negative rating outlook indicates that the Gas Companies' credit rating could be downgraded as a result of the proposed reorganization. Such a downgrade would likely increase the Gas Companies' cost of capital, which would necessitate an adjustment to the authorized rate of return pursuant to Section 9-230 if not properly addressed beforehand. Furthermore, a credit rating downgrade notwithstanding, a Section 9-230 adjustment would be necessary because there is a limited debt capacity at the consolidated level, which means that the Gas Companies cannot take full advantage of their debt capacities without jeopardizing WEC Energy Group's current credit ratings and their own S&P credit ratings due to S&P's practice of aligning subsidiary credit ratings with those of the parent company. Adjusting the Gas Companies' capital structures would be a reasonable method for addressing this issue, particularly in light of the greater financial leverage expected at WEC Energy Group (56% debt) compared to Peoples Gas (49.52% debt) and North Shore Gas (49.67% debt). (JA Resp. to Staff DR MGM 1.01.) As such, if the Commission is to approve the proposed reorganization, I recommend the Commission require a study of appropriate post-merger capital structures for Peoples Gas and North Shore Gas, similar to those ordered in Docket Nos. 11-0721 and 12-0001. Commonwealth Edison Co., Order, ICC Docket No. 11-0721, 134 (May 29, 2012); Ameren Illinois Co., Order, ICC Docket No. 12-0001, 121 (September 19, 2012). The study, to be performed by the Gas Companies under the guidance of the Commission's Finance Department Manager, should commence no later

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³ Commonwealth Edison Company submitted the results of its study in Docket No. 13-0318 as ComEd Ex. 4.01. Ameren Illinois Company submitted the results of its study in Docket No. 14-0317 as Ameren Ex. 5.1.

than six months prior to, and be presented to the Commission in final form at the time of or before, the filing of the Gas Companies' next rate case.

388 CONCLUSION

Q27. Please summarize your conclusions.

A27. In my judgment, the proposed reorganization will satisfy the requirements set forth in Section 7-204(b)(4) of the Act.

In my judgment, it is not clear that the proposed reorganization will satisfy the requirement set forth in Section 7-204(b)(7) of the Act since it does not identify an acceptable means for eliminating any adverse rate impacts of the potential declines in the Gas Companies' credit ratings on their costs of capital. At a minimum, I recommend that any Commission approval of the proposed reorganization be conditioned on the requirements and prohibitions set forth my response to Question 19 above.

Further, for compliance with Sections 6-103 and 9-230 of the Act, I recommend the Commission condition its approval of the proposed reorganization, in part, on my proposed reporting requirements regarding the Gas Companies' post merger capitalization set forth my responses to Questions 25 and 26 above.

Q28. Do you have any further recommendations?

A28. Yes. As a primary benefit of the proposed transaction, the Joint Applicants repeatedly cite their expectation that the Gas Companies will have enhanced access to capital markets on reasonable terms as a result of the scale of the newly formed corporation. (See Application, 1-2; JA Ex. 1.0, 14; and JA Ex. 3.0,

9-10.) Assuming this emphasis on the benefits of the greater scale of the newly formed corporation is warranted, it would be unnecessary to apply an adjustment to the cost of common equity in future rate cases on the basis of the Gas Companies' relatively small size. Thus, I recommend the Joint Applicants commit to not seek recovery of any costs related to time spent by witnesses on the development or presentation of cost of common equity size adjustments in future rate cases.

- Q29. Does this conclude your direct testimony?
- 416 A29. Yes, it does.